

Q4.2008

Thinking the future of steel

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ThyssenKrupp Steel USA, LLC



Solutions made of steel

One of the key components of service offered by ThyssenKrupp Steel is the ability to provide not only high quality steel for customers, but technical expertise as well. It has long been a tradition at ThyssenKrupp Steel that a staff of highly qualified technical resources is on hand to assist customers in the use of products and the applications of steel in the manufacturing process. It is our intent that by bringing the same philosophy to ThyssenKrupp Steel USA, not only will we benefit from new business but our customers will achieve better results within their operations.

continuously working on the development of new and improved steel grades.

“Solutions made of steel” encompasses ThyssenKrupp Steel USA’s determination to build valuable, reliable partnerships with customers while providing them with solutions and innovations for many of their current and future challenges. By offering a comprehensive range of high value flat-rolled steels for a variety of steel applications, as well as offering technical expertise, customers can improve their bottom line and service to their customers as well - another way of providing solutions made of steel to the NAFTA market.

We are technology driven and offer customers a complete package of products, services and consulting. Steel grades are specifically tailored to customer applications, and technical consulting is provided throughout the relationship.

At our advanced research facilities headquartered in Duisburg, Germany, properties and capabilities of new grades, surfaces and applications are being tested in a simulated production environment. New methods to predict the behavior of new steels have been developed, and simulations and optimization of mechanical and thermal processing can take place before tooling is produced. ThyssenKrupp Steel’s center for materials excellence is



Above, ThyssenKrupp Steel USA will make use of the ThyssenKrupp “Pilot Line” for development of improved surface coatings. Right, steel erection has already begun in the Cold Rolling Mill’s storage area.



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Our pace is strong with completion on the horizon

The project site looks dramatically different from a year ago. Site preparation is complete and buildings are taking shape. There is an atmosphere of excitement and energy throughout. ThyssenKrupp Steel USA offices were moved to the Calvert site from Mobile in September 2008. Being on site not only allows our team members to see the progress, but work hand in hand with our contractors to ensure that progress continues at a steady pace. We are on schedule for completion of our new, state-of-the-art carbon steel processing facility in spring 2010.

Confident of the future of steel in Alabama, the United States, and the NAFTA region, ThyssenKrupp Steel USA remains committed to our project despite the historical challenges of the current global economy. There are over 2,000 construction-related workers on site with more arriving each week. An expected 6,000 to 8,000 workers may be on site at the peak of our construction. Installation of pilings and piling caps is ongoing along with foundation work for the hot strip mill, cold rolling mill and galvanizing lines. Steel erection is in progress in the HSM, CRM, and finishing line areas. The site infrastructure and the required utilities are also well in development. First deliveries of machinery and equipment are

expected in early 2009. Erection of machinery and equipment will then take place throughout the year.

Meanwhile, progress on the State of Alabama's construction of an overpass to provide entrance and exit to the facility over US Highway 43 has seen many milestones and is on schedule. The State is also continuing work on the adjacent Alabama Industrial Development Training (AIDT) center which will help meet the training needs of future maintenance and operations team members.



Construction of the ALDOT overpass at the intersection of US Highway 43 and ThyssenKrupp Drive continues to progress. The overpass will provide access to trucks entering and exiting the ThyssenKrupp Steel USA facility.

ThyssenKrupp team continues growing

The ThyssenKrupp Steel USA team numbered fewer than 30 in December 2007. Fast forward to December 2008 and those numbers have increased five-fold to over 150 team members, and we are still growing! While many companies are downsizing or moving jobs overseas, ThyssenKrupp Steel USA together with ThyssenKrupp Stainless USA will create 2,700 new jobs in Alabama when both facilities are fully operational. Independent studies, conducted by local agencies, predict 52,000 indirect jobs over the next 20 years.

25,000 resumes and applications have been received from around the country, and the company's partnership with Alabama Industrial Development Training (AIDT) has been a tremendous success. Responsible for accepting, processing and providing pre-employment orientation for hourly positions with the project, AIDT has had over 4,000 applicants participate in orientation classes and has conducted over 1,500 interviews. Applications for hourly positions can only be submitted through AIDT's website which may be accessed at <http://www.aidt.edu>.

The Sales and Marketing team of ThyssenKrupp Steel USA is committed to servicing our customers. By supplying our customers "solutions made of steel," our team works to ensure that ThyssenKrupp's high quality standards of service exceed our customers' needs.



Left to right: Al Fierschnaller - Director IDS Sales
 Russ Tournay - Account Manager IDS Sales
 Bob Holt - Vice President Sales and Marketing
 Mark McCluskey - Account Manager IDS Sales
 Jason Hollis - Account Manager IDS Sales
 Michelle Waldon - Administrative Assistant IDS Sales
 Wayne Page - Team Manager- Construction

Construction Timeline:

- | | |
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| Phase 1: September 2007 | |
| • Timber management | Completed |
| • Geotechnical site testing | Completed |
| • Permitting | Completed |
| Phase 2: October 2007-December 2009 | |
| • Site preparation | Completed |
| • Site grading | Completed |
| • Infrastructure development | In Progress |
| • Pilings/foundations installed | In Progress |
| • Riverside/terminal development | In Progress |
| • Construction of Utilities | In Progress |
| • External developments | |
| Pinto Island terminal | In Progress |
| Overpass construction | In Progress |
| Training Center Construction | In Progress |
| • Engineering phase | In Progress |
| • Building Construction | In Progress |
| • Internal components installation | |
| • Finishing/testing | |
| Phase 3: Spring 2010 | |
| • Plant operational | |



Team Member Profile - Al Fierschnaller

Al Fierschnaller joined the ThyssenKrupp Steel USA team in April 2008 as the Director of IDS Sales, and brought with him over 30 years of technical and hands-on experience in the steel industry. Fierschnaller heads the sales team directly servicing the industry marketplace including: construction, pipe and tube, service centers, processors, HVAC, appliances, engineering, yellow goods, and other OEM markets. He and his team are working diligently on their goals for this year.

"The most important goal for 2009 is to listen to the customers and understand exactly what their needs will be when we start production. We can match our product capabilities to their needs to create a strong marriage that will last over time," said Fierschnaller.

As the IDS sales team moves toward matching those capabilities, they are also working with several teams in the company to establish a customer network and interface allowing for a smooth commercial startup in spring 2010.

Another strong component of customer service will be the IDS Technical Service Group headed by Axel Duhr. Fierschnaller and Duhr will work closely with customers establishing strong relationships, understanding customer needs, and integrating the technical support personnel into the process long before the first coils are sold. By providing a commercial and technical value balance, ThyssenKrupp Steel USA's high quality steel products are intended to meet and exceed our customers' expectations.

"This is possible through utilizing the most advanced and modern combination of integrated steel making and rolling equipment in the NAFTA marketplace. This unique combination of equipment creates products with a high value to our customers' needs and applications," said Fierschnaller. This type of customer service is one of the many ways the entire ThyssenKrupp Steel USA team provides "solutions made of steel."

In the upcoming year, Al Fierschnaller and his IDS team will be dedicated to advancing customers' positions in their respective marketplace through the utilization of ThyssenKrupp Steel USA's products. Please contact Al or any of his IDS team members at (251) 289-3000 for further information.